



*In this edition:* CEO Update, **LINX CCG Celebrates 5 years**, R U OK? Day,  
C3 award win, LINXLegends

24 August 2021 - **Edition No.30**



Hi everyone,

Welcome to my Group CEO update for August. As you are aware, Patrick Boocock is no longer transitioning into the Group CEO role. Please be rest assured I will continue in the role until the end of October, with the strong support of our SLT and Chairman, Jonathon Sellar. Plans are underway for a long-term replacement that the Board hopes to announce in the coming months.

The major news across our Group continues to be our ongoing response to the COVID-19 pandemic. Since my last update, the situation has escalated with various Australian states and now NZ, in lockdowns with more stringent restrictions than we have seen. Our operations continue to deliver vital solutions to keep our supply chains moving forward amidst all this disruption. A heartfelt thank you from myself and the entire SLT for all your efforts and resilience during this time - you are what makes LINX CCG great.

Now – it's all about vaccination programs in both AUS and NZ. With the recent spread of the Delta variant, we have seen the importance of vaccinations increase. Pleasingly, we are now seeing numbers of, or close to, more than 50% of the adult populations in both countries receiving their first jab. Combined, these increasing vaccination rates with recent political announcements with structured plans, give us a pathway back to a 'COVID normal'. We encourage all our people to consider getting vaccinated and to speak with your doctor about what is right for you.



## Safety

- Sadly, Peter Seaman resigned this month. Peter was so instrumental in shaping our Group safety culture and programs, and I am extremely thankful to have been able to work with Peter for the time he was with us. He definitely contributed to LINX CCG becoming a safer place to work.
- Our performance has stabilised somewhat over the last two months however, the results this year still remain disappointing and the injuries sustained to our team members have been too many. Remember - the most important thing you can do is to go home safely, every day.
- Our safety journey is one we will always be on, and that journey needs everyone's commitment. Our *Home Safely, Every Day* Value is more than just a few words to me. Every person has the right to raise a safety concern and stop work if they feel it's unsafe, and you can do this through confidential reporting in Lifeguard - I reaffirm my commitment to this process and encourage everyone to speak up and have their say. We come to work so that we can enjoy life outside of it.

## Autocare's performance pleasing

- Autocare has been back with us for nearly two months of full trading now and their business performance is pleasing.
- The team has achieved an above budget result for July - this is a great step forward. I look forward to this continuing over the months to come.

The rest of the Group's recent overall performance has been pleasing, despite COVID's challenges.

## **Finance**

- For July, the Group's revenue was \$57.1M – a pleasing result above forecast and plan.
- The EBITDA results were also pleasing as we beat our forecast for July, with all but two of our businesses meeting their numbers.
- A special call out to our LINX businesses which had a great month against plan and forecast - the collective efforts across our logistics and port services businesses demonstrates a continued strength across these operations.
- Our C3 AUS business had a very pleasing result with its best numbers in some time - a testament to the C3 AUS team, who have worked strongly through what has been an extremely difficult 18mths for this business. Well done all.
- The positive results recorded in July have repaired some of the initial negative impacts to our financial results this year, I am hopeful this will continue as the year progresses.

## **Thank you**

Again thank you all for your continued efforts across the Group and I look forward to hearing and seeing more of the great work we are doing for our customers and communities over the months to come.

*Stay safe,*  
Anthony



Last week we commenced celebrations of five years as LINX Cargo Care Group. To recognise and reflect on the past five years we spoke to our Group CEO, Anthony Jones and a few others in our Group who have been with us since day one.

### *Group CEO, Anthony Jones*

Five years young with more than 100 years experience, we have proudly crafted a name and built a brand that is recognisable across the industries and communities we serve. On reflection it is hard to provide a short list of things we have achieved, as we have achieved so many. A few of my proudest moments are:

- Pedersen Group joined 2018
- LINX Cargo Care Group Culture Code and Values
- GeelongPort securing Boral and Spirit of Tasmania
- C3's Australian expansion
- LINX Rail business expansion
- Our Group's COVID-19 response to keep supply chains moving
- Our COM3TS rollout in NZ
- Improving log stevedoring safety and operations.





I could go on, as the achievements are significant and in such a short period of time, all of this was achieved by our great people at LINX CCG. Our people are at the centre of everything we do, the ingenuity, tenacity and resilience of our people shine through day in day out to provide for our customers and the communities we serve.

We are in a very strong position and have a leadership team that believes in our Group and through our passion for the industries we serve, will ensure a successful future for all at LINX CCG.

I have personally been very humbled to lead this business over these formative five years. I wish everyone all the very best for the years to come.



“We continue to improve how we do business by proactively engaging with our regional customers, applying our extensive experience and local knowledge to deliver effective solutions for their unique supply chain requirements. We are committed to continuing to listen to our customers and investing in the communities we collectively work in.”

**Wayne Alpen**  
LINX GM Logistics

“Our customer service has evolved by listening to our customers' feedback. From this we have seen LINX CCG go from six individual customer facing businesses to the one Group we are today. Now our customer survey results see us at industry best practice, leading the way in our field and serving and supporting our customers, safely and professionally. Our customers are at the heart of everything we do.”

**Carlo Cutinelli**  
LINX Cargo Care Group  
EGM Customer & Business Development





## ***LINX CCG Foundation – R U OK? DAY***



The LINX Cargo Care Group Foundation Committee is proud to coordinate the Group's efforts to support *R U OK? Day*, on **9 September** this year.

There is already lots of interest amongst our people to support this important day which has extra relevance considering the stress and uncertainty many of our people and local communities are feeling, associated with COVID outbreaks and lockdowns.

The Foundation's Committee will soon be sharing plans and guidance to help you support the day in your own way.



POWERED BY PEOPLE



PEOPLE &amp; CULTURE

## *C3 Training team celebrates award win*

At the recent annual Crane Association of New Zealand conference, Brent Ericksen was announced as Crane Trainee of the Year.

In 2019, Brent became a workplace assessor for C3, enabling him to perform specialised rigging/training units which are integral to C3's rigging and slinging operations .

Last year Brent completed two National Certification qualifications: National Certificate in Cranes (Dogman Strand L3) and National Certificate in Cranes (Dogman Strand L4).

Brent was the first assessor in New Zealand to complete both national certificates which he did within five months, enabling him to continue to deliver this important training.

We congratulate Brent on this award, this is great recognition for him and also highlights C3's commitment to supporting our people through training and development.



***Crane Trainee of the Year  
- Brent Ericksen***



# CHAIN MAIL **EXPRESS**

8



POWERED BY PEOPLE



PEOPLE & CULTURE

***We are powered by some great people!***



**Scott Ferguson**

**LINX Stevedore Team Leader**

“Safety is always evolving, changing and improving. We have a great safety and team culture onsite and across the wider Group. There is a lot of trust between our people and the bonds we establish, where we always look out for each other.”

Our Group is powered by some great people such as LINX Stevedore Team Leader, Scott Ferguson, who has been with us for more than 25 years and continues to be instrumental in the training and safety of our LINX Port Services team. Scott's passion for training and contributing to high safety standards is always evident.

A great example was his implementation of a new lifting technique training program to improve safety and cargo handling at our Geelong site. From this training's success, Scott went on to deliver this program to our stevedores across the country.



# LINX LEGENDS



ACT LIKE YOU OWN IT

*Driven to get the best results for our customers and our business. We step up, take ownership, and deliver on what we promise, and we're proud of it.*

**Sarah James**

**LINX Port Services, Business Administrator, Fremantle**



Congratulations to Sarah on being awarded our *Act Like You Own It* Award. Sarah was nominated for her continuous positive drive and determination. Sarah's nomination comes after she was acting IOT manager for a period of critical delivery where she embraced all challenges and ensured the shipping window was always met for our customer. Great work Sarah!



HOME SAFELY, EVERY DAY

*Be Safe, Be Aware, Speak Up, Live and Breathe It. No excuses. We don't compromise on Health and Safety.*

**Chris Massey**

**LINX Port Services Team Leader -GSD, Gladstone**



We would like to recognise and celebrate Chris on being awarded the *Home Safely, Every Day* Award after receiving great feedback from our customer. Chris showed great initiative on a recent mooring project that mitigated risk of incident or damage. As a Team Leader Chris actively leads the improvement of LINX CCG safe work practices and performance. Well done Chris!



WE ARE ONE

## ***Around LINX CCG***



***Grooming the Marusumi chip pile - C3, Marsden Point, New Zealand***

***Photograph taken by Marsden Point Branch Manager - Jake Costello***

If you would like to contribute a photo of your site for consideration, please send to [chainmail@linxcc.com.au](mailto:chainmail@linxcc.com.au) or post your image on **Yammer**.



## Connect with us

Do you have news to share?



Email

[chainmail@linxcc.com.au](mailto:chainmail@linxcc.com.au)



yammer.com/linxcc.com.au



/linxcargocaregroup



@LINXCCG



/linx-cargo-care-group

